Circular Sanitation *Marketplace* | 2026 Cohort | India

TOILET BOARD COALITION

2026 ACCELERATOR IMPACT STORY

LAMBERT Serve to Conserve

ABOUT LAMBERT WATER

Lambert Water offers fast, chemical-free wastewater treatment systems. Their technology treats water in minutes, uses less space, and allows wastewater to be reused for flushing, irrigation, or cooling. This makes decentralised water treatment more practical and affordable for communities and institutions.



©LAMBERT WATER

IMPACT TO DATE

220,875 m³
Wastewater treated
daily

104,653 m³
Wastewater recycled
daily

1,925
People served
daily

**Business impact numbers from establishment to date*

LAMBERT WATER 12 MONTH ACCELERATOR JOURNEY

During its 12-month Accelerator journey, Lambert focused on refining its unit economics, working on its financials and exploring investor outreach opportunities to strengthen its financial readiness and support future growth.



Anandita Kakkar
LIXIL

MENTOR

"The difference is skin in the game. When the work is about clean water access, every conversation carries real weight. That accountability made me a better mentor and honestly, a more grounded one. There's something about working with a young founder who has everything to prove that sharpens you. Their urgency is infectious; my experience gave it direction and somewhere in that exchange, we both grew."



Abhijeet Kumar,
Lambert Water

ENTREPRENEUR

"The TBC programme has helped us sharpen our unit economics, strengthen our financial model and engage more confidently with investors as we work towards our next phase of growth."

Discover additional information and resources by clicking ***here***

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info@toiletboard.org
toiletboard.org

Join us to **Accelerate** **Sanitation Businesses by 2030** **1,000**

With thanks to our leaders:

The Toilet Board Coalition and its work is made possible by the generous support of its Membership.
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