Toilet *Marketplace* | 2026 Cohort | Japan

TOILET BOARD COALITION

2026 ACCELERATOR IMPACT STORY

EXCELSIOR
Eco Value Company

ABOUT EXCELSIOR

Excelsior develops decentralised, closed-loop sanitation systems that safely manage human waste without sewer infrastructure, converting it into a safe fertiliser by-product. Designed for rural and disaster-prone settings, its low-energy, low-maintenance solutions strengthen public health and WASH resilience. Excelsior also innovates in medical sanitation, with its IN-DASH Bottle used at Chiba University Hospital, treatment agents deployed in over 30 hospitals across Japan, and ongoing research with Mulago Hospital, Uganda, to assess effectiveness against Ebola and Mpox in infectious waste.



IMPACT TO DATE

825,000
Emergency toilet uses
estimated capacity shipped

19
Public-sector delivery sites
across 5 municipalities in Japan

3
International sales markets
Peru, Kyrgyzstan and Mongolia

**Business impact numbers from establishment to date*

EXCELSIOR: 12 MONTH ACCELERATOR JOURNEY

During its 12-month Accelerator journey, Excelsior focused on reviewing its financials, strengthening its strategy, exploring grant opportunities and identifying potential partnerships to support its business development and growth.



ACCELERATOR COACH

"Excelsior's responsiveness and commitment have made our work on strategy and financial planning particularly rewarding, demonstrating how an engaged founding team can turn advisory support into meaningful progress."

Malavika Ravi
Toilet Board Coalition



ENTREPRENEUR

"The TBC programme has helped us strengthen our strategic direction and financial planning, giving us greater clarity on the steps needed to build and scale our business."

Kanichi Adachi,
Excelsior

Discover additional information and resources by clicking ***here***

Nov, 2026
info@toiletboard.org
toiletboard.org

Join us to **Accelerate** **1,000** **Sanitation Businesses by 2030**

Unilever LIXIL

With thanks to our leaders:

The Toilet Board Coalition and its work is made possible by the generous support of its Membership.
The contents are the responsibility of the Toilet Board Coalition and do not necessarily reflect the views of the Members and partners.